

## PROSPERITY PREDICTED AND ACTIVITY IS URGED

Country Entered Upon Era of Industrial Development—South May Get Big Share.

**PREPARED FOR NEW WORK**  
Uphel Sam Urges Business Men and Communities to Use of Printer's Ink as Matter of Patriotism and of Financial Interest.

The South is probably in better shape today to take advantage of the era of prosperity and industrial development than it has been in the past. The South is in a better position to take advantage of the era of prosperity and industrial development than it has been in the past.

There are in Virginia water powers to take the mills of the world, there are undeveloped coal lands and mineral deposits of all kinds, there are yet vast forests of timber, there are thousands of acres of uncultivated lands that are rich and ready to be made productive. The South is in a better position to take advantage of the era of prosperity and industrial development than it has been in the past.

**Big Things Are Just Ahead.**  
Within the next twelve or eighteen months, perhaps in a much shorter time, hundreds of new industries are to be started in the South. The South is in a better position to take advantage of the era of prosperity and industrial development than it has been in the past.

**Printer's Ink a Great Help.**  
If this connection attention has been called to the fact that the printer's ink is a great help in the South, it is because the printer's ink is a great help in the South. The printer's ink is a great help in the South.

**Results That Quickly Follow.**  
The result is everywhere in evidence. The confidence displayed by heavy advertising has created confidence. The optimism of advertising has created optimism. The pessimism of the South has been replaced by optimism.

**Where Right Road Was Taken.**  
Largely as an outcome of this splendid work, vigorous and conducted by the Secretary of Labor and to whom great credit is due, everyone now knows that the right road has been taken. The right road has been taken.

## NEW PAYING-OFF SYSTEM

London and Other English Employers Settling With Employees Through Banks Attaches Attention.

Some of the Richmond bankers have had their attention called to the fact that there has been a marked increase in the number of strikes in England since the war. The fact is that the English employers have been paying off their employees through the banks.

## ECZEMA

Also called Tetter, Salt Rheum, Pruritus, Milk Crust, Water Poison, Weeping Skin, etc.

For fifteen years I have been treating one disease alone, ECZEMA. I have handled over one million cases. I do not pretend to know it all, but I am convinced the disease is due to an excess of acid blood, and closely related to rheumatism and cancer. This acid must be removed.

## DAMPNESS HITS BUSINESS IN THE REAL ESTATE WORLD

Auction Sales Knocked Out Last Week and Office Dried Not Altogether So Numerous.

The real estate business always gets set-back in a long, rainy season. Richmond did not escape because of much rain, but such a season of falling weather as that of last week calls a halt in the activities in real estate circles and knocks out entirely all advertised auction sales.

There were no auction sales of lots, residences or other realty last week, and but few, comparatively speaking, were made privately. There was no let up in the inquiry for residential property and there was good inquiry for vacant lots. The buyers, however, when they do buy, will build residences, but the agents could not very well show them lots, and the would-be buyers would not go with them if they could not see a number of prospective deals were simply postponed.

It is known that there are not less than a half dozen big deals hanging on the string, which incidentally mean new industries in Richmond, that is, new manufacturing establishments here of new manufacturers, are, of course, expected. The agents are, of course, not always good for them to tell what is hanging on the string. As it has been known in Richmond, it has been coming along and cutting the string, thereby throwing the deal to the ground, never to be heard of again.

**SOME FACTS FROM AFAR**  
Notes From Foreign Lands Telling of Industries Great and Small Across the Waters.

Brick are being manufactured in the United Kingdom at the rate of 40,000,000 a week.

Java is now the center of the quinine cultivation activity, a distinction that was formerly Peru's.

ECZEMA is a great cotton-producing country, the national wealth being almost wholly derived from the staple. Italy, with a view to increasing its agricultural production, will establish an experimental station in the United States.

Equador has large petroleum deposits and these are being investigated by scientists with a view to early commercial development.

## WOMEN BECOMING ACTIVE

Some Are Making Good in Business Activities—Texas Women Don't Vote.

More than 5 per cent of the convicts in English prisons are women. As a step towards the solution of the delinquent girl problem, Chicago has opened a new penitentiary school for girls.

The first National Woman's Rights Convention ever held in the world was that which assembled at Worcester, Mass., in 1840.

Of the numerous women elected to public office in Idaho in the last year, Anna Johnson of Owyhee County, is the only one to hold the office of sheriff.

## WEST VIRGINIA NOTES

Rubber Factor to Open at Charleston. New Elevator at Bluefield—Furniture Factory Enlarging.

The Patterson Milling Company has been organized to build Boring Mill at Battering Run, Ohio.

The Junior Oil and Gas Company has been incorporated at Huntington, W. Va., with a capital stock of \$100,000.

The Wright Milling Company is erecting a \$30,000 grain elevator at Bluefield that is to have from 50,000 to 60,000 bushels capacity.

The First National Bank of Parkersburg is having erected a \$60,000 modern bank building.

At Charleston the Virginia Rubber Company authorized capital stock \$1,000,000.

The Empire Furniture Company of Huntington is building an addition to a plant that is to cost about \$25,000.

The Bank of Pax, of which J. C. Taylor is cashier, is contracted for the immediate erection of a modern bank building at Pax.

The Standard Lumber Company, capital stock \$100,000, has been incorporated at West Virginia.

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## SALES OF LEAF TOBACCO BEGIN IN SOUTH CAROLINA

Warehouses Opened and Auction Sales Commenced in Thirty Odd Market Towns of Palmetto State.

**BIGGEST CROP YET GROWN**  
Prunings Much Lower Than Last Year on Opening Sales—Good Leaf, However, Holds Its Own—Outlook for Crop and Prices.

The strong and loud, if not altogether eloquent voice of the leaf tobacco auctioneer is again heard in the land and the tobacco manufacturers and leaf buyers are again happy. The voice is heard for the first time in South Carolina, but ere long now it will be sounding in Eastern North Carolina, then in the West, and will reach the old tobacco belt of Virginia and North Carolina to be followed in brief season by the same and much more subdued eloquence of the tobacco auctioneer.

The thirty odd leaf tobacco markets of South Carolina were scheduled to open on the leaf selling season last Tuesday, July 15, and every one of them had sales of prunings on that day and the day following. The markets were in the hands of the buyers, and the sellers were in the hands of the buyers.

The reports from these sales that came to the Richmond tobacco dealer from their respective markets and the information brought back by two or three Virginia buyers who attended some of the opening sales on Tuesday and Wednesday last, are to the effect that the crop is good, but not as good as last year's. The crop is good, but not as good as last year's.

**Good Leaf, However, Sells Well.**  
Of course the farmers did not offer their best prunings on the opening sales, and it may be that the sales for the next few days will be better, but the prunings will be sold, will show the averages, but there is no hope that they will reach a high level.

There was last week no such radical falling off in the price of the crop as that which was reported in the market. The price was steady, and the crop was good.

**Largest Crop Yet Grown There.**  
One of the Richmond dealers who visited the South Carolina market last week made special inquiry about the crop, its size, possible quality and the expectations of the growers. He found that the crop in the Palmetto State is much larger than last year's. The present estimate is that the crop will be about 100,000,000 pounds.

But little of it, comparatively speaking, has been sold. The weather that has prevailed in the West, as well as in Virginia, has delayed the marketing of the crop. There is some hope that the crop will be sold at a high price.

The Virginia and North Carolina manufacturers and dealers, and in fact the tobacco men all over the country are watching most eagerly the opening of the leaf activities in South Carolina. They are watching most eagerly the opening of the leaf activities in South Carolina.

**Glasgow Brick Plant Enlarges.**  
The Glasgow Brick Company, of which C. H. Locher, Jr., is manager, is erecting three additional kilns to increase the capacity of the plant. The new kilns will be able to handle 100,000 bricks a day.

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## TRUCKING ASSOCIATIONS DEVELOP TRANSPORTATION

Organizations in Various Cities Establish Central Offices, Garford Publication Reports.

That transportation by truck has come to take its place along side of transportation by railroad is indicated by the organization of truck transportation associations in several of the larger cities, says Harford-Age, the new dealer publication of the Garford Motor Truck Company.

These associations have been founded by carter and storage concerns, who utilize the motor truck in their daily business.

The purpose of the associations is to promote and further in an organized systematic manner transportation by truck. Among their chief and primary objects is the establishment of intercity truck systems and rural express lines.

The associations by means of centrally conducted offices will aid in members in eliminating, to a great extent, the possibilities of an idle truck, undercapacity load and light return loads.

The offices, which serve as the nerve centers for local truck activities are being established in prominent downtown locations. Records, operated on the registry book system and containing all trucks available for hire, are kept on blackboards in the offices where they are accessible at all times.

Through this plan, merchants and manufacturers may obtain immediate trucking service by a single call, instead of being forced possibly to call the several trucking concerns within the city.

The plan, therefore, works not only to the mutual benefit of the members, but to the advantage of patrons. To-day all intercity trucking concerns recently have founded such associations, and efforts are now being made to affiliate all trucks available for hire, truck transportation efficiency between the two cities may be increased.

## CULPEPER REAL ESTATE

Recent Sales in the Town and in the Suburbs Show Very Satisfactory Results.

CULPEPER, VA., July 19.—The auction sale of the Fairview Dairy Farm, until recently the home of H. B. Smith, which was held this week proved quite a success. This dairy farm, just out the corporate limits and Detroit carage concerns, was sold for \$100,000.

H. B. Smith has purchased the residence of the late Judge D. A. Grimley on Railroad Avenue, and with his family will take possession in early fall.

J. J. Davies, vice-president of the Culpeper National Bank, has purchased the home of R. A. Bickers, just out of town, and known as "Hilton," the handsome residence and thirty-four acres of land for \$15,000.

## READY FOR BUSINESS

Danville Tobaccoists Expect an Enormous Crop to Handle, and Are Getting in Trim.

[Special to The Times-Dispatch.]  
DANVILLE, VA., July 19.—Danville tobaccoists are getting ready for the handling of an expected heavy crop of leaf tobacco. Three of the warehouses have materially enlarged their auction floors, and three or four of the larger leaf dealers have added to the capacity of their leaf handling plants.

The labor problem is expected to be acute. It is reported recently that numbers of negroes have been attracted North by the lure of high wages to take the place of the white men returning to their native country.

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## MANY NEW ENTERPRISES OPEN IN NORTH CAROLINA

Cotton Factory Building—New Banks Established—Roonokers Start Candy-making.

The Dixie Lumber Company has been organized at Mebane to manufacture pine and hardwood timbers. The Farmers' and Merchants' Bank, capital \$100,000, has been organized and chartered to do business at Nashville, in Nash County.

The Farmers' and Commercial Bank, of Mebane, is erecting a first-class banking-house at Mebane.

The Cleveland Springs Hotel Company has been organized, with \$300,000 capital stock to build a modern hotel at Cleveland Springs.

The Farmers' Ginning and Trading Company is the name of a new concern just organized to conduct a ginner at Warsaw. Capital stock \$25,000.

The long-known tale mines near Sanford are to be developed in the near future by R. H. Deaderick and associates.

Roonoke, Va., and Winston-Salem, parties have organized the Fearless Candy Company, capital \$100,000, to manufacture candies in Winston-Salem.

The H. H. Manufacturing Company is planning to build a large factory at Salisbury, with 5,000 spindles, nearly doubling the present capacity of the cotton products mill.

A company is being formed in Salisbury to manufacture tire products. The proposed capital is \$250,000.

The Springfield Cotton Mills, of Laurinburg, with the view of doubling the capacity of the plant, have increased the capital stock from \$100,000 to \$200,000.

The Marsh Cotton Mills, of Salisbury, have added twenty looms to the equipment for the manufacture of cotton towels.

The Walmore Thread Mill, of York, S. C., has increased its capital stock from \$100,000 to \$200,000.

The H. H. Manufacturing Company is planning to build a large factory at Salisbury, with 5,000 spindles, nearly doubling the present capacity of the cotton products mill.

A company has been incorporated and organized with \$100,000 capital to build and operate yarn mills at White Hall, Ga.

The Public Service Co., capital \$125,000, has been organized at Hazlet, Miss.

The Mingo Mills, of Sylacauga, Ala., are building an immense addition to the yarn mills at that place. The addition is to be equipped with 30,000 spindles.

The Tropical Fruit Groves Co., capital \$100,000, has been incorporated at Jacksonville, Fla. H. G. Clark is president.

A \$25,000 cane sirup plant is to be established near Jacksonville, Fla. 100 acres of land is to be developed solely for cane culture.

A \$100,000 pickle company has been incorporated and organized at Andalusia, Ala.

The Gulf Port Pine Export Company has been incorporated with \$100,000 capital stock at Gulfport, Miss.

The Morrow-Mack Veneer Company, owners and operators of large plants at Jamestown, N. Y., and Warren, Pa., are erecting a plant at Jackson, Miss., to manufacture veneering.

The Power Farm Tractor Co., with \$100,000 capital stock, has established a plant to manufacture farm tractors at Waco, Tex.

The Miller Cotton Mills Company, recently incorporated at Waco, Tex., is

## BUSINESS APPEARS ACTIVE THROUGHOUT ENTIRE STATE

New Enterprises Started—Banks and Other Business Houses Enlarging Capital and Branching Out.

The American Bank and Trust Company, of Petersburg, has increased its capital stock from \$300,000 to \$400,000.

The Berkley Box and Lumber Company, of Norfolk, has increased capital stock from \$50,000 to \$100,000, and will enlarge the plant.

The Central Chemical Company, of Hagerstown, Md., has established a branch at Hagerstown, and the fertilizer plant is being erected there.

The United States government will rebuild the old dock at Old Point at a cost of \$111,000.

The Home Electric Company, capital \$25,000, has been incorporated to do business in Bristol, Va.

The Standard Talc Company, Incorporated at Roanoke with \$25,000 capital stock will produce soapstone and talc materials.

Two two-story brick school houses are being built in Accomac County, one at Temperanceville and one at Onley. They are to cost \$20,000 each.

The Valley Fertilizer and Chemical Company has been incorporated with \$50,000 capital stock, and will establish a fertilizer plant at Mount Jackson.

The Twelve metal storehouses to be constructed at government expense at Quantico will be built by a Philadelphia concern, which will start the work this week.

The new building of the Jobbers' Overall Company, of Lynchburg, is being equipped with machinery that will give it a daily capacity of 2,000 to 3,000 dozen overall.

The Twin City Mills Co. are erecting an addition to the plant in Eureka, that is to be two stories, 50 by 100 feet. A grain elevator of 5,000 bushels capacity is also being erected.

At Norfolk the seaboard National Bank increases from \$200,000 capital to \$300,000.

A building and loan association has been organized at Petersburg, with \$50,000 capital, and the American Bank and Trust Company, of that city, has increased its capital from \$200,000 to \$300,000.

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